

# USMS NATIONAL CHAMPIONSHIP MEET SAMPLE BUDGET

(BASED UPON 1000 SWIMMERS)

## INCOME

Meet Entries (average 4 events per swimmer)	\$16,000
Meet Surcharge (\$40 x 1000)	40,000
Relay Income	5,000
Banquet Fees (500 persons @ \$18 each)	9,000
Advertising	5,000
Concessions	11,000
Other Income	1,500
<b>TOTAL REVENUE</b>	<b>\$87,500</b>

## EXPENSES

USMS Fees*	\$10,000
USMS Entry Processing Fees	620
Credit Card Fees	3,600
Souvenirs	7,500
Awards	6,200
National Championship Patches (300 @ \$1.00)	300
Pool Rental (\$1000 per day x 5 days)	5,000
Printing	5,000
Banquet	9,000
Medical	5,000
Transportation (optional)	2,800
Hospitality	1,200
Computerization & Timing System Services	5,000
Miscellaneous	1,200
<b>TOTAL EXPENSES</b>	<b>\$62,420</b>

**NET INCOME (LOSS)** **\$25,080**

\* \$3.00 per swimmer is awarded back to the Host by USMS provided that the terms of the meet contract are met and that the meet is run in accordance with current USMS rules and guidelines as specified by the USMS Championship Committee. In the above scenario, the net income to the Host may be as high as \$28,300 if the Host complies with all requirements.