

**United States Masters Swimming, Inc.**  
**Profit & Loss Budget Overview**  
 January through December 2005

	<u>Jan - Dec 05</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4000 · Registrar</b>	
4010 · Fees - Individuals	836,600.00
4020 · Fees - Clubs	15,000.00
4030 · Fees - LMSCs	1,600.00
<b>Total 4000 · Registrar</b>	<u>853,200.00</u>
4070 · Rule Books Sold	1,425.00
4071 · Rule Book Sponsor Income	3,000.00
4075 · Publication Advertising	37,500.00
4150 · Championship Meet Surcharges	18,500.00
4151 · LD Championship Surcharge	3,200.00
4155 · Champ Patches	600.00
4156 · LD Champ Patches	400.00
4157 · LD Champ Medals	3,000.00
4159 · Nat'l Meet Data Entry	2,500.00
4161 · MKT- Affinity Cards	6,000.00
4171 · Mktg Medal Sponsor Income	49,500.00
4173 · Mktg-USOTC Sponsor Income	4,000.00
<b>4200 · Publications Sales</b>	
4204 · Club Handbook	24.00
4210 · Top 10 Subscriptions	4,000.00
4214 · Open Water Manual	21.00
4215 · Decals	550.00
4216 · Post-it Notes	50.00
4220 · Misc publications	1,400.00
<b>Total 4200 · Publications Sales</b>	<u>6,045.00</u>
4250 · All Am Patches & Certificates	700.00
4251 · LD All American	300.00
4252 · Relay All-Am Awards	600.00
4430 · Snooper rent	750.00
4431 · USOTC revenue	19,800.00
4500 · Other Income - FINA Web	15,000.00
<b>Total Income</b>	<u>1,026,020.00</u>
<b>Expense</b>	
5010 · Liability Insurance	150,000.00
5012 · Accident Insurance	28,823.00
5013 · Directors & Officers Insurance	2,500.00
5014 · Bonding	4,000.00
5015 · Property Insurance	600.00
5016 · Media Professional Liab. Insur.	10,000.00
5050 · President	10,971.00
5060 · Vice President	250.00
5070 · Secretary	560.00
5080 · Treasurer	400.00
5090 · Past President	400.00

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5095 · Legal Counsel	310.00
5099 · Exec Committee	9,300.00
5100 · National Office	
5101 · Payroll & Taxes	71,270.00
5102 · Administrative	28,868.00
5103 · Registration expense	8,800.00
<b>Total 5100 · National Office</b>	<b>108,938.00</b>
5120 · National Office Pubs	
5121 · All-Am Patches & Certificates	1,150.00
5123 · Decals, Brochures, etc	450.00
5125 · Publications	1,180.00
<b>Total 5120 · National Office Pubs</b>	<b>2,780.00</b>
5270 · Championship Comm	3,719.00
5280 · Coaches Committee	12,160.00
5283 · USOTC expenses	23,200.00
5290 · Communications Committee	230.00
5300 · Convention Committee	44,200.00
5301 · New Delegate Orientation	500.00
5310 · Finance Committee	300.00
5320 · Fitness Committee	420.00
5330 · Insurance Committee	135.00
5340 · Internal Auditor	110.00
5350 · International Committee	660.00
5360 · Legislation Committee	270.00
5370 · Long Distance Committee	1,060.00
5380 · Marketing/Publications Comm	400.00
5390 · Officials Committee	684.00
5400 · Planning Committee	1,120.00
5410 · Records & Tabulation Committee	1,710.00
5420 · Registration Committee	1,310.00
5430 · Publications Committee	300.00
5440 · Rules Committee	875.00
5450 · Safety Education Committee	160.00
5460 · Sports Medicine Committee	1,810.00
5470 · Zone Chairperson	
5471 · Breadbasket	155.00
5472 · Colonies	200.00
5473 · Southwest	195.00
5474 · Dixie	1,330.00
5475 · Great Lakes	210.00
5476 · Oceana	110.00
5477 · South Central	160.00
5478 · Northwest	175.00
5470 · Zone Chairperson - Other	6,645.00
<b>Total 5470 · Zone Chairperson</b>	<b>9,180.00</b>
5520 · Ad Hoc ISHOF Committee	3,185.00

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	<u>Jan - Dec 05</u>
5530 · Ad Hoc Legal Counsel Comm	200.00
5540 · History & Archives	2,125.00
5550 · Recognition & Awards	500.00
5610 · Controller	16,500.00
5630 · FINA Representative	250.00
5640 · International Delegate / ASUA	560.00
5645 · USA Triathlon Liaison	1,090.00
5650 · Past president conv reg fee	110.00
5660 · USA Swimming Liaison	1,100.00
5665 · YMCA Liaison	1,100.00
5670 · Sponsor Liaison	21,020.00
5675 · USOC Liaison	1,500.00
5680 · USMS Swimmer editor	21,800.00
5685 · WebMaster	128,920.00
5700 · USMS Swimmer Mag subscriptions	317,000.00
5705 · Marketing Projects	
5710 · Mkt - Sponsor	14,000.00
5730 · Mkt - Other projects	8,500.00
5750 · Mkt - Planner	4,500.00
<b>Total 5705 · Marketing Projects</b>	<u>27,000.00</u>
5802 · LDS Champ. Patches	400.00
5803 · LDS Champ. Medals	3,000.00
5810 · Snooper expenses	800.00
5820 · Top 10 Subscriptions	4,000.00
5825 · National Coaches Conference	8,000.00
5830 · Outside Legal Services	3,000.00
5840 · ISHOF Contributions	4,200.00
5850 · National Aquatics Coalition	960.00
5860 · Rule Book Costs	13,700.00
5870 · Depreciation	5,000.00
5875 · Audit/Accounting Fees	12,100.00
5880 · Misc/Contingency	2,555.00
<b>Total Expense</b>	<u>1,036,020.00</u>
<b>Net Ordinary Income</b>	<b>(10,000.00)</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
4900 · Interest & Dividends	10,000.00
<b>Total Other Income</b>	<u>10,000.00</u>
<b>Net Other Income</b>	<u>10,000.00</u>
<b>Net Income</b>	<u><u>0.00</u></u>